



# Ghani

THE GLASS EXPERTS

THIRD QUARTER  
FINANCIAL STATEMENTS

# 2014

GHANI VALUE GLASS LIMITED

## Corporate Information

### BOARD OF DIRECTORS

#### Chairman

Mr. Imtiaz Ahmad Khan

#### Directors

Mr. Anwaar Ahmad Khan

Mr. Aftab Ahmad Khan

Mr. Junaid Ghani

Mr. Obaid Ghani

Mr. Jubair Ghani

Mrs. Ayesha Aftab

Ms. Afifa Anwaar

Mrs. Jaweria Obaid

Mr. Mohammad Iqbal Khan

### CHIEF EXECUTIVE OFFICER

Mr. Anwaar Ahmad Khan

### AUDIT COMMITTEE

#### Chairman

Mr. Junaid Ghani

#### Members

Mrs. Ayesha Aftab

Ms. Afifa Anwaar

### HR & R COMMITTEE

#### Chairman

Mr. Aftab Ahmad Khan

#### Members

Mr. Junaid Ghani

Mr. Jubair Ghani

### CHIEF FINANCIAL OFFICER

Mr. Umer Farooq Khan

### COMPANY SECRETARY

Hafiz Mohammad Imran Sabir

### AUDITORS

Ernst & Young Ford Rhodes Sidat Hyder  
Chartered Accountants

### SHARE REGISTRAR

Corplink (Pvt) Ltd  
Wings Arcade, 1-K Commercial Area  
Model Town, Lahore, Pakistan  
Phones : (042) 35916714, 35916719  
Fax : (042) 35869037

### BANKERS

Habib Metropolitan Bank Limited  
MCB Bank Limited

### HEAD OFFICE & REGISTERED OFFICE

40-L Model Town, Lahore, Pakistan  
UAN: (042) 111 949 949, Fax:(042) 35172263  
E-mail : [info@ghanivalueglass.com](mailto:info@ghanivalueglass.com)  
<http://www.ghanivalueglass.com>

### PLANT

Hussain Nagar  
District Sheikhpura  
Ph: (056) 3406171

## Directors' Report

Dear shareholders

Assalam-u-Alaikum Wa Rehmatullah Wa BarakatoHu

The board of Directors of Ghani Value Glass Limited is pleased to present financial statements for the third quarter and nine months ended March 31, 2014.

Alhamdulillah, with the help of Almighty ALLAH, your Company has been able to achieve excellent financial results during the nine months ended March 31, 2014. Net Revenue of the company has increased to Rupees 514 million as compared to Rupees 450 million for the corresponding period of last year. Gross profit has increased to Rupees 65 million as compared to Rupees 56 million for the corresponding period of last year showing an increase of 15%. The Company has earned Net Profit of Rupees 23 million as compared to Rupees 20 million for the corresponding period of last year reflecting growth of 17%. The results for the period under review are as follow:

<b>FINANCIAL INDICATORS</b>	<b>2014</b>	<b>2013</b>
	Rupees '000'	
Sales	513,954	450,067
Gross profit	64,521	56,302
Profit before taxation	33,010	28,152
Net profit	22,954	19,687
Earning per share	1.24	1.94

On behalf of the Directors, we are pleased to record our appreciation for our customers, employees, suppliers, shareholders and financial institutions for their trust in the management of the company.

We thank Allah Subhanatallah for blessing all of us and your company. We all should continue our endeavors to fully obey the commandments of Almighty Allah and Sunnah of our Prophet Muhammad (Sallallahu-Alaihe-Wasallum).

On behalf of the Board of Directors

Lahore: April 29, 2014



**Anwaar Ahmad Khan**  
Chief Executive Officer

## Condensed Interim Balance Sheet (un-audited)

AS AT 31 MARCH 2014

	Note	Un-audited 31 March 2014 Rupees	Audited 30 June 2013 Rupees
<b>ASSETS</b>			
<b>NON CURRENT ASSETS</b>			
Property, plant and equipment	5	202,463,208	193,516,256
Long term deposits		4,633,044	4,633,044
		<b>207,096,252</b>	<b>198,149,300</b>
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools		16,603,844	11,776,257
Stock in trade	6	53,191,544	80,057,045
Trade debts - unsecured, considered good		194,204,341	111,138,237
Loans and advances		43,007,458	29,678,194
Taxes and duty refundable		17,413,113	21,178,053
Cash and bank balances		6,081,190	120,878,414
		<b>330,501,490</b>	<b>374,706,200</b>
		<b>537,597,742</b>	<b>572,855,500</b>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
30,000,000 (30 June 2013: 30,000,000) ordinary shares of Rs.10/- each (30 June 2013: Rs 10/- each).		<b>300,000,000</b>	<b>300,000,000</b>
<b>Issued, subscribed and paid up capital</b>			
18,837,500 (30 June 2013: 7,535,000) ordinary shares of Rs.10/- each (30 June 2013: Rs 10/- each).		<b>188,375,000</b>	<b>75,350,000</b>
<b>Share Deposit Money</b>		-	<b>110,774,740</b>
<b>Revenue reserves</b>			
General reserve		<b>3,680,000</b>	<b>3,680,000</b>
Unappropriated profit		<b>46,000,767</b>	<b>32,465,816</b>
		<b>238,055,767</b>	<b>222,270,556</b>
<b>SURPLUS ON REVALUATION OF FIXED ASSETS</b>		<b>92,932,206</b>	<b>92,932,206</b>
		<b>330,987,973</b>	<b>315,202,762</b>
<b>NON CURRENT LIABILITIES</b>			
Deferred taxation		<b>17,945,333</b>	<b>17,533,836</b>
		<b>348,933,306</b>	<b>332,736,598</b>
<b>CURRENT LIABILITIES</b>			
Loans from directors	7	<b>11,798,000</b>	<b>71,665,658</b>
Trade and other payables		<b>167,221,566</b>	<b>158,740,969</b>
Provision for taxation		<b>9,644,870</b>	<b>9,712,275</b>
		<b>188,664,436</b>	<b>240,118,903</b>
		<b>537,597,742</b>	<b>572,855,500</b>
<b>CONTINGENCIES AND COMMITMENTS</b>			
	8	-	-
		<b>537,597,742</b>	<b>572,855,500</b>

The annexed notes from 1 to 10 form an integral part of this interim financial information.



CHIEF EXECUTIVE

**GHANI VALUE GLASS LIMITED**



DIRECTOR

## Condensed Interim Profit and Loss Account (un-audited)

FOR THE NINE MONTH PERIOD ENDED 31 MARCH 2014

	Three Month Period Ended		Nine Month Period Ended	
	31 March 2014 Rupees	31 March 2013 Rupees	31 March 2014 Rupees	31 March 2013 Rupees
Gross sales	246,938,535	207,170,704	620,798,664	528,384,575
Less: Sales tax,excise duty & commission	44,663,962	31,213,228	106,844,180	78,317,036
Sales-net	202,274,573	175,957,477	513,954,484	450,067,539
Cost of sales	180,902,400	142,638,207	449,433,499	393,765,265
<b>Gross profit</b>	<b>21,372,173</b>	<b>33,319,270</b>	<b>64,520,985</b>	<b>56,302,274</b>
Distribution cost	7,749,272	7,635,468	20,393,560	17,714,597
Administrative expenses	5,379,496	5,124,990	18,741,575	15,404,140
	<b>13,128,768</b>	<b>12,760,458</b>	<b>39,135,135</b>	<b>33,118,737</b>
<b>Operating profit</b>	<b>8,243,405</b>	<b>20,558,812</b>	<b>25,385,850</b>	<b>23,183,537</b>
Bank charges	15,553	68,269	225,667	228,368
Other operating income	(4,119,844)	(3,654,618)	(10,745,073)	(8,794,397)
Other operating expenses	885,293	2,861,967	2,895,189	3,597,239
	<b>(3,218,998)</b>	<b>(724,381)</b>	<b>(7,624,217)</b>	<b>(4,968,789)</b>
<b>Profit before taxation</b>	<b>11,462,403</b>	<b>21,283,194</b>	<b>33,010,068</b>	<b>28,152,327</b>
Taxation	(4,547,545)	(7,245,070)	(10,056,367)	(8,464,434)
<b>Profit after taxation</b>	<b>6,914,858</b>	<b>14,038,123</b>	<b>22,953,701</b>	<b>19,687,892</b>
Other comprehensive income for the period	-	-	-	-
<b>Total comprehensive income for the period</b>	<b>6,914,858</b>	<b>14,038,123</b>	<b>22,953,701</b>	<b>19,687,892</b>
<b>Earnings per share - basic and diluted</b>	<b>0.37</b>	Restated 1.38	<b>1.24</b>	Restated 1.94

The annexed notes from 1 to 10 form an integral part of this interim financial information.



CHIEF EXECUTIVE



DIRECTOR

## Condensed Interim Statement of Cash Flow (un-audited)

FOR THE NINE MONTH PERIOD ENDED 31 MARCH 2014

	Nine months period ended 31 March 2014	Nine months period ended 31 March 2013
	Rupees	Rupees
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit for the period before taxation	33,010,068	28,152,327
Adjustments for non-cash charges and other items:		
Depreciation	8,562,599	7,443,110
Provision for WPPF	1,772,829	1,511,940
Provision for WWF	673,675	574,537
Profit on Sale of Investment	-	-
Write offs	-	-
Profit on savings account	(1,610,542)	(418,586)
<b>Working capital adjustments</b>		
(Increase) / decrease in current assets:		
Stores, spares and loose tools	(4,827,587)	(1,311,660)
Stock-in-trade	26,865,501	(12,811,108)
Trade debts	(83,066,103)	(29,644,126)
Loans and advances	(13,329,264)	(15,468,173)
Taxes and duty refundable	6,814,112	1,564,235
Increase / (decrease) in current liabilities:		
Trade and other payables	7,951,665	42,732,949
Loans from directors	(59,867,658)	-
	(119,459,334)	(14,937,883)
<b>CASH GENERATED FROM OPERATIONS</b>	(77,050,706)	22,325,444
Taxes paid	(12,726,168)	(7,439,735)
WPPF paid	(1,952,851)	(1,825,792)
<b>NET CASH GENERATED FROM OPERATING ACTIVITIES</b>	(91,729,725)	13,059,917
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of property, plant and equipment	(17,861,654)	(11,710,320)
Sale Proceeds from disposal of vehicle	352,104	-
Profit on savings account received	1,610,542	418,586
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	(15,899,008)	(11,291,734)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Share Deposit money	2,250,260	-
Dividend paid	(9,418,750)	(391)
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	(7,168,490)	(391)
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	(114,797,223)	1,767,791
<b>CASH AND CASH EQUIVALENTS - At the beginning of the period</b>	120,878,414	3,605,475
<b>CASH AND CASH EQUIVALENTS - At the end of the period</b>	6,081,190	5,373,266

The annexed notes from 1 to 10 form an integral part of this interim financial information.



CHIEF EXECUTIVE



DIRECTOR

## Condensed Interim Statement of Changes in Equity (un-audited)

FOR THE NINE MONTH PERIOD ENDED 31 MARCH 2014

	Share Capital	Share deposit Money	Revenue Reserves		Total
			General Reserve	Unappropriated profit/ (Accumulated loss)	
Rupees					
Balance as at 1 July 2012	75,350,000	-	3,680,000	6,780,310	85,810,310
Dividend for the year ended 30 June 2012	-	-	-	-	-
Total comprehensive income for the period	-	-	-	19,687,892	19,687,892
Balance as at 31 March 2013	75,350,000	-	3,680,000	26,468,202	105,498,202
<b>Balance as at 1 July 2013</b>	<b>75,350,000</b>	<b>110,774,740</b>	<b>3,680,000</b>	<b>32,465,816</b>	<b>222,270,556</b>
Dividend for the year ended 30 June 2013	-	-	-	(9,418,750)	(9,418,750)
Share deposit money received	-	2,250,260	-	-	2,250,260
Issuance of right shares	113,025,000	(113,025,000)	-	-	-
Total comprehensive income for the period	-	-	-	22,953,701	22,953,701
<b>Balance as at 31 March 2014</b>	<b>188,375,000</b>	<b>-</b>	<b>3,680,000</b>	<b>46,000,767</b>	<b>238,055,767</b>

The annexed notes from 1 to 10 form an integral part of this interim financial information.



CHIEF EXECUTIVE



DIRECTOR

# Condensed Interim Notes to the Financial Statements (un-audited)

FOR THE NINE MONTH PERIOD ENDED 31 MARCH 2014

## 1 LEGAL STATUS AND NATURE OF BUSINESS

Ghani Value Glass Limited (the Company) was incorporated in Pakistan on 17 March, 1967 as a Public Limited Company and its shares are quoted on Karachi and Lahore Stock Exchanges. The principal activity of the Company is manufacturing and sale of silver and aluminium mirror, tempered and double glazed glass. The Company's registered office is at 40-L Block, Model Town, Lahore.

## 2 BASIS OF PRESENTATION AND MEASUREMENT

This condensed interim financial information is un-audited for the nine months period ended 31 March 2014 and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) -34 'Interim Financial Reporting' and provisions of and directive issued under the Companies Ordinance, 1984. In case where the requirement differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This interim financial information do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended 30 June 2013.

## 3 ACCOUNTING POLICIES

The accounting policies applied for the preparation of this condensed interim financial information are the same as those applied in preparation of the annual audited financial statements of the Company for the year ended 30 June 2013.

## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of this interim financial information requires management to make judgments, estimates and assumption that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2013.

## 5 PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets-Tangible  
Capital work in progress

5.1

### 5.1 Operating fixed assets - tangible

Opening book value

Additions during the period / year:

- Buildings on freehold land
- Plant and machinery
- Mills Equipment
- Furniture & fixture
- Computers
- Vehicles

Disposal during the period / year:

- Vehicles

Add: Revaluation of land during the period / year

Less: Depreciation charge for the period / year

Closing book value

	Un-audited 31 March 2014 Rupees	Audited 30 June 2013 Rupees
	195,900,597	187,281,643
	6,562,611	6,234,613
	<b>202,463,208</b>	<b>193,516,256</b>
	<b>187,281,643</b>	187,221,664
	<b>886,848</b>	6,545,002
	<b>13,265,828</b>	-
	<b>90,287</b>	462,300
	<b>97,520</b>	497,788
	<b>31,826</b>	48,200
	<b>3,161,347</b>	2,557,516
	<b>17,533,656</b>	10,110,806
	<b>(881,670)</b>	-
	<b>16,651,986</b>	<b>10,110,806</b>
	-	-
	<b>(8,033,033)</b>	(10,050,826)
	<b>195,900,597</b>	<b>187,281,643</b>



	Un-audited 31 March 2014	Audited 30 June 2013
	Rupees	Rupees
<b>6 STOCK-IN-TRADE</b>		
Raw materials	46,399,181	35,121,765
Finished goods	6,792,363	44,935,280
	<b>53,191,544</b>	<b>80,057,045</b>
<b>7 LOANS FROM DIRECTORS</b>		
Mr. Anwaar Ahmed Khan	5,899,000	23,721,886
Mr. Imtiaz Ahmed Khan	5,899,000	23,721,886
Mr. Aftab Ahmed Khan	-	24,221,886
	<b>11,798,000</b>	<b>71,665,658</b>

7.1 These represent unsecured, interest free loans from Directors for working capital and are payable on demand.

## 8 CONTINGENCIES AND COMMITMENTS

There is no material change in the contingencies and commitments since the last audited financial statements for the year ended 30 June 2013.

## 9 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise companies with common directorship, directors and key management personnel. Details of transactions with associated undertakings during the year, other than those which have been disclosed elsewhere in this financial information, are as follows:

		Un-audited 31 March 2014	Un-audited 31 March 2013
		Rupees	Rupees
<b>Relationship within group</b>	<b>Nature of transactions</b>		
Associated undertakings	Purchase of goods and services	271,187,048	266,616,382
	Sales of goods and services	85,263	581,528
	Scrap sales	4,437,830	2,797,000
	Shared expenses (Reimbursement of expenses)	1,054,880	1,927,208
	Rental income	4,696,701	4,352,225
Post employment benefit plans	Expenses charged in respect of retirement benefit plans	3,391,597	3,411,588
Key management personnel	Salaries and other employee benefits	38,152,655	35,002,392

All transactions with related parties have been carried out on commercial terms and conditions.

This interim financial information was authorized for issue by the Board of Directors of the Company on April 29, 2014.

## 10 GENERAL

Figures have been rounded off to the nearest rupee.



CHIEF EXECUTIVE



DIRECTOR

# Ghani

**GHANI VALUE GLASS LIMITED**

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